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## Exec Series 22

## Esto Series 41

## MORALE

Production is the basis of morale.

If one can get a unit producing and actually accomplishing worth-while production, then their morale will rise.

Thus, it does not matter too much how one starts a unit producing so long as it does get started.

I was given a good example of this with just one person who has been on MO lines. She is actually well now. She is <u>miserable</u>. There is nothing wrong with her at all except she is out of the action and is not producing anything.

This has been noted in other fields. The "idle rich" are the most miserable people you ever wanted to meet. "To Have and Have Not" or some such title by Hemingway talks about it for the best part of a book.

> L. RON HUBBARD FOUNDER

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